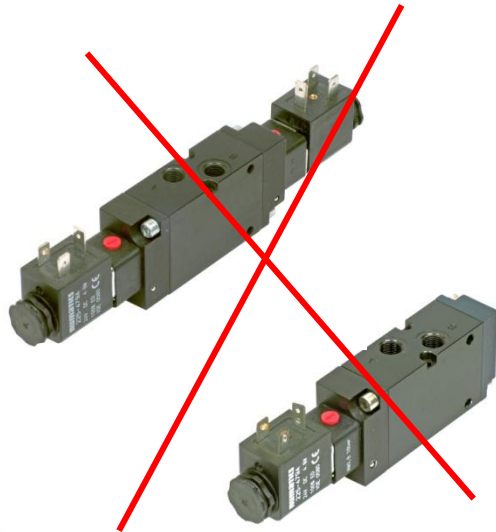


Discontinuation Series L5 and L7



L5 (1/8")

ASCO
NUMATICS[™]



L7 (1/4")

EMERSON[™]
Industrial Automation

Discontinuation Series L5 and L7

- **Current Situation:**

- Since a couple of years L5 and L7 Series are out of our official Numatics catalogues
- Compared with L1 / L2 Series the flow of L5 / L7 is very low
- Sales figures show a strong drop down in the last years
- There is only 1 customer (OEM) who is buying a higher amount beside a lot of endusers with low quantities 1 – 5 pcs.
- Quality of L7 die-cast body is worse and need a lot of additional machining time

- **Target:**

- **Immediate** product discontinuation
- replacement → **L1 und L2 Series**



Discontinuation Series L5 and L7

- **next steps:**
 - Inform customers and show our alternative with L1 / L2 series
 - L5 and L7 max. available till end of September 2012

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